

September 30, 2023

Dear Valued Partner,

I hope this letter finds you in great spirits. With the recent news that Saint-Gobain Performance Plastics will be restructuring their PTFE business line and discontinued several products, I would like to take a moment to highlight the compelling reasons why choosing Green Belting product is a wise and advantageous decision.

1. **Competitive Pricing:** While our product excels in quality and performance, we remain committed to offering competitive pricing. We understand the importance of cost-effectiveness in today's market, and we strive to provide a product that offers exceptional value for your investment.
2. **Lead Time:** Most standard PTFE Tape and Fabrics ship within 5-7 days. Shorter lead times make a business more agile and responsive to changes in customer demand, market trends, or unexpected disruptions in the supply chain.
3. **Unmatched Quality:** Our commitment to quality is unwavering. Our PTFE Fabric, Tapes and Belts are meticulously crafted using the finest materials and technology. Our rigorous quality control measures ensure that every product that leaves our facility meets and often exceeds industry standards. We take pride in delivering a product that consistently performs at its best.
4. **Exceptional Customer Support:** We believe that a superior product should be complemented by exceptional customer support. Our dedicated customer support team is readily available to assist with any inquiries, technical support, or product-related concerns you may have. Our team is ready to help you cross-reference a previously supplied item with our comparable or superior product.
5. **Customization Options:** We understand that every business is unique. Therefore, we offer customization options to tailor PTFE products to your specific requirements. Let us know your OEM requirements, we are here to accommodate your needs.
6. **Environmental Responsibility:** Sustainability is a growing concern for many businesses. We have put great effort into sourcing environmentally sustainable raw materials and have invested in technology that reduce our energy consumption.

In conclusion, Green Belting is not just a product; it's a solution that brings value, reliability, and innovation to your customers. We look forward to the opportunity to serve you and contribute to your success.

Sincerely,

*Chris Meredith*

**General Manager**  
Green Belting Industries Ltd.

## GREEN BELTING INDUSTRIES

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